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21<sup>st</sup> May, 2010

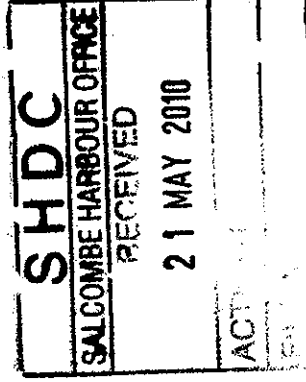
Dear Ian,

Thank you for meeting with us earlier this month.

Mindful of the forthcoming Harbour Board meeting I thought it might be helpful for me to set out Salcombe Yacht Clubs position with regard to visitor shower and changing facilities.

Please excuse the bullet points, but I think it is the clearest this way to present our position.

1. The existing Salcombe Yacht Club shower and changing facilities are adequate for our members needs, but have insufficient capacity when our members and visiting yachtsmen wish to use the facilities at the same time. This has required us to restrict access for visiting yachtsmen at certain times.
2. The design of the existing showers is such that when our members wish to use the toilets, say in the evening or during a function, they may literally rub shoulders with wet naked visiting yachtsmen.
3. There is a security issue with regard to leaving the club unlocked to allow access to the changing facilities for visitors, particularly at the quieter times of the season. We have had two burglaries which were at least attributable to the club being left unlocked. This may require us to restrict access to when the building is staffed under the present arrangements.
4. Salcombe Yacht Club is not anti-visiting yachtsmen, we are mindful of their contribution to the local economy and we wish to reciprocate the welcome extended to our members who visit other South West clubs. However there is a strong feeling that the cost of any solution to solve the town's Visitor Shower and Changing facilities problem should not be borne disproportionately by our members.



5. The Yacht Club is embarking on improving our catering facilities and has attained an SDLAG grant. This is independent of any arrangement that we might reach with the Harbour.
6. To address these issues we have drawn a plan using the space that was formerly our Steward's accommodation. This can have separate access from outside, to the side of the building, and could be provided with a keypad at the doorway that would enable out of hours access. The design would have sufficient capacity for visiting yachtsmen and our sailing members. Ironically there is better disabled access to this floor than the existing arrangements.
7. It should be noted that the as a flat this space could generate an income for the Yacht Club of in excess of £ 6,000 either as rental or on lieu of staff wages which will be forgone.
8. The cost of our whole scheme is approximately £ 150,000, we are looking for £ 50,000 from SDLAG, £ 50,000 from Salcombe Harbour and £ 50,000 from our membership. In return we would offer a long term license to Salcombe Harbour Authority to enable visiting yachtsmen to use the shower and changing facilities.
9. There are other aspects to the proposed improvements that do not relate to visitors which the Yacht Club will pay for, including providing Dry Toilets and relocating the Cadet Training Room.
10. It is appreciated that the Harbour would not gain a capital asset for its investment, however in simple terms we aim to provide a first class facility for visitors to the harbour for effectively a cost of £ 2,500 per year to SHDC.
11. We are also mindful that this might be perceived as a benefit to only a limited number of harbour users. However this needs to be considered as part of the minimum visitor facilities expected of a South West harbour, its investment being little different to providing visitor moorings or Harbour Taxi's in the season.

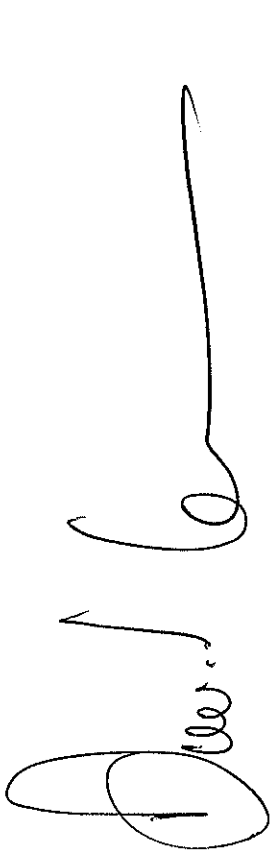
Salcombe is the only significant harbour in the South West which has no formal shower and changing facility for visiting yachtsmen, we would hope to provide a solution that would enhance the harbour's offer to visiting yachtsmen.

This joint venture is a pragmatic solution at an affordable price when compared with alternatives. It is deliverable at an available site and could be in service by 2011.

It is accepted that there are details to be resolved, both in design and with regard to the business arrangements.

Should you agree to the principal of this scheme, I would suggest that a small working group be set up to resolve the detail.

Yours Sincerely,

A handwritten signature in black ink, appearing to read 'David Greening'. The signature is written in a cursive style with a large initial 'D' and a long horizontal stroke extending to the right.

David Greening  
Commodore  
Salcombe Yacht Club

A handwritten flourish or mark consisting of a single, long, slightly curved horizontal stroke.